

SOLICITATION APPENDIX C
INSTRUCTIONS TO OFFERORS AND EVALUATION FACTORS
PROJECT NUMBER: XLWU 26-2002
REPLACE & UPGRADE PMEL HVAC, BUILDING 462
TYNDALL AFB, FLORIDA

Section L - Instructions, Conditions, & Notices to Offerors

L-1. GENERAL INSTRUCTIONS

This acquisition is a 100% Competitive HUBZone Set-Aside. The Government intends to award a single Firm-Fixed-Price contract to replace the end-of-life HVAC system in Building 462 with like equipment, in accordance with the Statement of Work (SOW) for Project Number XLWU 26-2002.

L-2. PROPOSAL PREPARATION INSTRUCTIONS

The proposal shall consist of three (3) separate volumes.

- Volume I: Price
 - Completed SF 1442, signed.
 - Completed pricing for CLIN 0001.
- Volume II: Technical Acceptability
 - Factor 1: Technical Approach & Equipment. The offeror shall provide a clear narrative describing their approach to the physical replacement of the HVAC system. The narrative must address:
 1. Execution Plan: The plan to execute the phased removal and replacement, including the schedule to meet the 300-day performance period, protection of the PMEL facility, and site safety.
 2. Proposed Equipment: A list and technical specifications (manufacturer's cut sheets) for the proposed "like-kind" replacement HVAC units, demonstrating they meet the SOW's performance requirements (including corrosion protection and Siemens Desigo integration).
 - Factor 2: Project Experience. The offeror shall provide at least two (2) examples of similar HVAC replacement or commercial mechanical installation projects completed within the past five (5) years.

- Volume III: Past Performance
 - The offeror shall provide CPARS or other past performance references for the projects submitted in Volume II.

Section M - Evaluation Factors for Award

M-1. BASIS FOR AWARD

This is a competitive 100% HUBZone set-aside acquisition. The Government will award a contract to the responsible offeror who submits the lowest-priced, technically acceptable proposal (LPTA).

M-2. EVALUATION FACTORS

A proposal must receive a rating of "Acceptable" on ALL non-price factors to be considered for award.

- (Non-Price) Factor 1: Technical
 - Acceptable: The proposal provides a clear execution plan, and the proposed equipment meets the salient technical requirements of the SOW.
 - Unacceptable: The plan is unclear, or the proposed equipment fails to meet the SOW requirements.
- (Non-Price) Factor 2: Past Performance
 - Acceptable: CPARS or other records indicate a history of satisfactory or better performance. A neutral rating is "Acceptable."
 - Unacceptable: Records indicate a history of marginal or unsatisfactory performance.
- Factor 3: Price

The price will be evaluated for reasonableness.